



Strategic Restructuring & Partnership Fund

At The Community Foundation for the Greater Capital Region, we know that the most impactful work often happens when we work together. To support this spirit of collaboration, we are proud to launch the **Strategic Restructuring & Partnership Fund**.

This initiative is specifically designed to support the development and implementation of innovative partnership solutions. Whether your organization is in the early stages of pre-negotiation, negotiation, or due diligence or ready to formalize a merger, we are here to provide the support needed to navigate these activities.

The Purpose

By investing in critical "behind-the-scenes" work, including technical assistance, legal and financial analysis and guidance, and change management, the Community Foundation aims to empower nonprofits to move beyond survival and toward a more resilient, sustainable infrastructure to support their missions.

Strategic Partnership Models

The fund provides financial support for a wide spectrum of collaborative efforts, including:

- **Exploration & Negotiation:** Facilitated dialogue, pre-negotiation, and formal due diligence.
- **Structural Integration:** Formation of Subsidiary/Parent-Subsidiary models, administrative consolidations, or Management Service Organizations (MSOs).
- **Formal Affiliation & Integration:** Mergers, acquisitions, and strategic dissolutions.
- **Strategic Realignment:** Regionalization, downsizing, and organizational restructuring.

Eligible Grant Activities

Grant funds can directly support the following "behind-the-scenes" costs:

- **Expert Consultation:** Technical assistance, facilitation, and legal/fiscal review during all stages of negotiation.
- **Implementation Support:** Expenses associated with the active rollout of a new partnership, merger, or affiliation.
- **Strategic Communications:** Marketing and outreach activities once a partnership is established.
- **Infrastructure & Capital:** Post-partnership support to solidify the new entity's operational foundation.
- **Ancillary Expenses:** Associated costs required to successfully complete the partnership activity.

How to Apply

We accept applications on a rolling basis and invite you to follow these three steps to begin the process:

1. **Initial Consultation:** Contact us to share your vision and determine if this fund is the right fit for your organization's current needs. Send inquiries to grants@cfgcr.org
2. **Application Submission:** Complete a formal application detailing your partnership goals, proposed activities, and anticipated community impact.
3. **Review and Partnership:** Our team will review your proposal and, upon approval, work alongside you to deploy resources that support your successful transition.